



Waldron Solutions Pty Limited  
Australasian SwissQuant Representative  
Dunlop ACT 2615  
Our Ref: CN-Emb-CBR  
8 December 2023

Dear Delegate,

**Subject: Unleash the Power of Cutting-Edge Artificial Intelligence and Machine Learning Technologies for Banking Operations**

Please permit me to introduce myself. I am the representative of SwissQuant of Switzerland in Australia, New Zealand and Asian Pacific. With a track record spanning over 18 years, SwissQuant has successfully introduced powerful and innovative technologies into leading European economies, notably within sophisticated financial and banking systems like those in Germany and Switzerland.

In the dynamic landscape of today's financial industry, staying ahead of the competition is not merely a goal; it's an imperative. To equip your esteemed bank with the tools necessary to thrive in this fiercely competitive sector, we are keen to introduce you to our state-of-the-art Banking Technologies.

Our comprehensive Banking Technologies harnesses the power of Artificial Intelligence (AI) and Machine Learning (ML) techniques to address key areas crucial for modern banking operations:

**1. Money Laundering Prevention:**

For regulatory compliance, our AI and ML algorithms offer real-time monitoring and detection of suspicious transactions, ensuring the highest level of anti-money laundering (AML) compliance. By minimising false positives and enhancing the accuracy of suspicious activity identification, your bank can not only comply with regulations but also protect itself from reputational damage and financial losses.

**2. Wealth Management Technologies:**

Provide your clients with personalised and data-driven wealth management solutions that cater to their unique financial goals and risk profiles. Our AI-powered Wealth Management technologies offer insightful portfolio optimisation, risk assessment, and investment recommendations that can help your bank attract and retain high-net-worth clients, resulting in increased revenue and customer satisfaction.

**3. Big Data Technologies:**

Unlock the full potential of your data with our Big Data technologies. Our advanced analytics and data processing tools can help your bank extract valuable insights from vast datasets, enabling informed decision-making, targeted marketing, and enhanced customer experiences. Stay ahead in the data-driven world and make data your competitive advantage.

**4. Capital Market Technologies:**





Streamline your capital market operations with our AI and ML-driven solutions. Whether it is algorithmic trading, risk management, or portfolio optimisation, our technologies provide real-time analysis and predictive modelling to ensure that your capital market activities are efficient and profitable.

SwissQuant team is committed to partnering with you every step of the way, from implementation, customisation to ongoing support, to ensure seamless integration of our technologies into your existing infrastructure.

We would welcome an opportunity to discuss in more detail how the technologies can specifically benefit your enterprise. Please let us know your availability we will be happy to arrange a virtual presentation and demonstration tailored to your needs for your appraisal.

While we value confidentiality, we would like to offer a glimpse of some of our major client snapshots, although not an exhaustive list:

**Big Data Technologies\***

- SCHWEIZERISCHE NATIONALBANK  
BANQUE NATIONALE SUISSE  
BANCA NAZIONALE SVIZZERA  
BANCA NAZIONALE SVIZRA  
SWISS NATIONAL BANK
- HanseMerkur
- EKZ

**Wealth Management\***

- Deutsche Bank
- Liechtensteinische Landesbank
- UBS
- ZURICH
- Thurgauer Kantonalbank

**Capital Markets**

- Nasdaq
- MIZHO
- EURONEXT
- CME Group
- HKE 香港交易所
- EX
- Japan Securities Clearing Corporation
- LONDON METAL EXCHANGE
- ICE
- EuroCCP

Thank you for considering our Banking Technologies. We are enthusiastic about the possibility of forging a mutually beneficial partnership with your organisation.

Yours Faithfully and With Respect,

Liam Waldron

Dr Liam Waldron

PhD BSc Hons GAICD FIML CMgr FIEAust CPEng EngExec NER  
(Leadership & Management, ITEE, Electrical) APEC Engineer IntPE(Aus)  
RPEQ (Management, ITEE, Electrical) SMIEEE PRINCE2  
(National Registered Chartered & EngExec Assessor, Engineers Australia)  
Managing Director, Waldron Solutions Pty. Ltd.  
Dunlop ACT Australia  
(ACN 138 832 989)  
Tel. +61 (0)407 282 273  
[liam.waldron@waldron-solutions.com.au](mailto:liam.waldron@waldron-solutions.com.au)  
<http://www.linkedin.com/in/liam-waldron-1390011/>

